Success
Stories by
Frontier Business Products

Challenge

With an inconsistent office equipment fleet throughout the organization, Butterfly Pavilion was losing employee productivity with complicated, time-consuming cost tracking and supply inventory management. Additionally, aging equipment was a constant source of expense and lack of efficiency due to repairs and downtime.

Employee productivity, efficiency and morale was declining due to frustration and time spent managing several print tracking and copy usage processes across 16 departments and nine output devices. Each device capable of generating usage reports printed the information in a distinct, proprietary format, with some devices being incapable of generating usage reports, leaving some costs left virtually unmanaged. Additional time had to be spent manually inputting report data into an electronic spreadsheet for tracking & billing back to each department.

Project Goals

Cost Containment

- Streamline workflow processes

- Reduce output costs while capturing information for department chargebacks

- Reduce environmental impact

Organizational Efficiency

- Improve job satisfaction and morale

- Improve employee productivity and efficiency

- Improve organizational structure

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Success Story of
Butterfly Pavillion

Action

Frontier Business Products implemented a modern, comprehensive managed fleet program with 3 multi-function devices and 2 efficient networked group printers strategically placed for optimal productivity and efficiency. This strategy provided the Butterfly Pavilion with a uniform office equipment fleet with centralized tracking and reporting. With the new system in place, Butterfly Pavilion employees were able to automatically upload usage data into an electronic spreadsheet format for easy management.

Result

Butterfly Pavillion employees enjoy significant time savings with an automatic usage tracking & reporting system which has improved productivity, as well as, organizational efficiency and morale. With consistent interfaces for printing, scanning and copying across all output devices, employees are able to complete document-related tasks more efficiently and effectively. Training on new devices is simplified, consistent and more streamlined.

In line with the Butterfly Pavillion's mission, environmental impact has been minimized with fewer toner cartridges to keep on hand.

Also, one local vendor delivering orders in bulk has reduced their carbon footprint which is a priority for an environmentally-concious organization like the Butterfly Pavilion.

Overall costs have been reduced with document-related expenses centralized, documented and controlled. Additional soft costs were lowered by reducing the number of invoices processed and reducing IT time spent dealing with office equipment related issues. Plus, all office equipment is now on a consistent timeline for strategic acquisition and implementation of technology.

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